

**DEENDAYAL PORT AUTHORITY**  
**TRAFFIC DEPARTMENT**

**PRE BID CLARIFICATIONS FOR THE WORK OF TENDER NO.TF/SH/MHCHIRE/2025 "GRANT OF LICENSE TO PORT USERS FOR DEPLOYMENT OF 4 NOS. OF OWNED / HIRED MOBILE HARBOUR CRANES AT BERTH NO. 6 TO 10 INSIDE DEENDAYAL PORT FOR A PERIOD OF 03 YEARS FOR HANDLING THE CARGO IN RESPECT OF VESSELS STEVEDORED BY THEM"**

Sr. No.	Page No. of Tender	Existing Clause No.	Existing Clause of Tender	Pre-bid Query/Suggestion raised by the prospective Bidder	Pre-bid Clarification
		M/s. Gautam Freight Pvt. Ltd. – Letter dated 17 <sup>th</sup> March, 2025.			
1.	Page No.12	Section II Clause No.13.1	<p><b>13.1 Bid Security (Earnest Money Deposit-EMD)</b></p> <p>A. Earnest money Deposit (EMD) shall be ₹ <b>43,67,193.00 (Rupees Forty Three Lakhs Sixty Seven Thousand One Hundred Ninety Three Only)</b> per crane to be submitted in the form of Bank Guarantee (BG) issued by any nationalized/ scheduled bank except co-operative bank having its branch at Gandhidham as per format in the tender document.</p> <p>B. EMD of unsuccessful bidders other than L1 and L2 be refunded immediately after ranking of price bids. Earnest Money of L2 be refunded immediately after entering into agreement with L1 and acceptance of performance Guarantee from L1.</p> <p>C. EMD shall be refunded suo-motto without any application from the bidders.</p>	Request to provide Format Bank Guarantee for EMD, as it is not provided in the tender document.	Will be uploaded.

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			D. The Bid Security of the successful bidder will be discharged after he has signed the Agreement and furnished the required Performance Security.																										
2.	Page No.19	Section II Clause No.25	<p><b>25.0 LICENSE PERIOD:</b></p> <p>(1) The validity of the license shall be for a maximum period of three years from the date of commissioning of crane(s) in respect of a bidder who brings in brand new crane (i.e. crane procured and commissioned after the award of Lot). Deendayal Port Authority has considered the life of a crane to be 10 years and accordingly for a bidder bringing in an old crane, the reduced license period shall be as under depending upon the unexpired life of the crane: -</p> <table><thead><tr><th>Period of procurement of crane</th><th>Unexpired life of crane</th><th>Reduced License Period</th></tr></thead><tbody><tr><td>Crane procured on any date between 01-12 months prior to date of award of License</td><td>9</td><td>9</td></tr><tr><td>Crane procured on any date between 12-24 months prior to date of award of License</td><td>8</td><td>8</td></tr><tr><td>Crane procured on any date between 24-36 months prior to date of award of License</td><td>7</td><td>7</td></tr><tr><td>Crane procured on any date between 36-48 months prior to date of award of License</td><td>6</td><td>6</td></tr><tr><td>Crane procured on any date between 48-60 months prior to date of award of License</td><td>5</td><td>5</td></tr><tr><td>Crane procured on any date between 60-72 months prior to date of award of License</td><td>4</td><td>4</td></tr><tr><td>Crane procured on any date between 72-84 months prior to date of award of License</td><td>3</td><td>3</td></tr></tbody></table>	Period of procurement of crane	Unexpired life of crane	Reduced License Period	Crane procured on any date between 01-12 months prior to date of award of License	9	9	Crane procured on any date between 12-24 months prior to date of award of License	8	8	Crane procured on any date between 24-36 months prior to date of award of License	7	7	Crane procured on any date between 36-48 months prior to date of award of License	6	6	Crane procured on any date between 48-60 months prior to date of award of License	5	5	Crane procured on any date between 60-72 months prior to date of award of License	4	4	Crane procured on any date between 72-84 months prior to date of award of License	3	3	<p>The life of MHC is anticipated to be 25-30 years which can be further extended by way of proper maintenance and survey duly certified by the Certified Engineer.</p> <p>Similarly, there are few cranes working at Deendayal Port which have already out lived its life but are still working based on fitness/working certificate.</p> <p>It is therefore, proposed that old MHCs which are in proper running condition and certified by Engineer/Manufacturer may also be considered.</p>	Tender conditions hold good.
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			<table><tr><td>Crane procured on any date between 84-96 months prior to date of award of License</td><td>2</td><td>2</td></tr><tr><td>Crane procured on any date between 95-108 months prior to date of award of License</td><td>1</td><td>1</td></tr></table>	Crane procured on any date between 84-96 months prior to date of award of License	2	2	Crane procured on any date between 95-108 months prior to date of award of License	1	1			
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			<p>At the end of the reduced license period if the licensee is ready to replace his crane with another crane having an unexpired life equal to or more than the normal license period of 03 years minus the reduced license period for which license has been granted to him, the same shall be permitted and the license period for such licensee will extended accordingly for a period equal to three years minus reduced license period for which license has been granted to him subject to the condition that total license period i.e. reduced license period plus extended license period) shall in no case exceed the maximum license period of 03 (Three) years. The unexpired life of replacement crane procured prior to award of LOI shall be calculated in the same manner in which the life of the original crane commissioned by the concerned licensee was calculated for the purpose of arriving at reduced license period while the un-expired life of the replacement crane procured after the award of LOI shall be 17 years minus reduced license period.</p>									
			<p>However, licensee shall not be allowed even one day for replacement of cranes and he shall have intimate in writing to the Traffic Manager at least 6 months in advance about his intention to bring in replacement crane and request for extension of license period. Authentic documentary evidence duly attested by notary public showing the date of procurement of crane and date of manufacture of the crane shall have to produced by licensee prior to award of license</p>									


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			as well as while seeking permission for replacement of crane.		
3.	Page No.23	Section III Clause No.4.1	<p>(2) In case of hired crane, the license period shall be limited to the period upto which crane has been hired by the licensee as specified in the hiring agreement.</p> <p>4.0 LICENSOR'S OBLIGATIONS</p> <p>4.1 DPA may provide place for parking of the cranes, other than operational area on berth, subject to availability on applicable tariff of DPA.</p>	<p>Here, private crane operator is already sharing royalty on higher side, then, why this additional charge is being levied on private crane operator.</p> <p>In fact, cranes working for port should be provided free of cost parking.</p> <p>We, Private Crane operators at Deendayal Port are currently paying royalty at 47.07% per MT, which is already on much higher side in this competitive market.</p> <p>Additionally DPA also does not guarantee of traffic/business to private operators.</p> <p>Further, 6 cranes of DPA have priority for deployment over private cranes, which also provides lesser deployment of private cranes.</p> <p>Therefore, we request your good office to set minimum royalty for private crane operator and they should give priority for deployment of crane. This will not only increase efficiency of port but will also create a situation for getting more and more traffic for port and will increase vessel's turnaround time.</p>	Tender conditions hold good.
4.	Page No.23	Section III Clause No. 4.5	<p>4.5 Deendayal Port Authority will not permit the licensee to use their cranes in case the cranes owned / operated by DPA are lying idle. <b>The deployment of mobile harbour cranes will be under the direction and control of the Traffic Manager, Deendayal Port Authority.</b></p>		Tender conditions hold good.




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		M/s. Aditya Marine Limited – Vide letter dated 17 <sup>th</sup> March, 2025 recommended following			
1		Tender period duration should be minimum 10-15 years, whereas as per tender it is 3 years only.			Tender conditions hold good.
2		Crane Age mentioned in tender is 10 years, whereas it should up to 20-25 years or basis no. of hours worked i.e. maximum 200,000 hours			Tender conditions hold good.
3		We recommend removal of Royalty charges, as it increases cost of private cranes operator and makes it non-competitive with DPT Cranes.			Tender conditions hold good.
4		We would recommend, removal of EMD payable to Deendayal Port as it is additional financial burden on private crane operators.			Tender conditions hold good.
5		1 <sup>st</sup> use of DPT Cranes rule should not be compulsory.			Tender conditions hold good.


  
DA (Shipping)


  
Sr. ATM (G)


  
Sr. DTM


  
TM